

# FY22 RESULTS PRESENTATION

15 August 2022







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## **OVERVIEW OF FY22 RESULTS**

**Anthony Mellowes** 

Chief Executive Officer





## **FY22 HIGHLIGHTS**

## FINANCIAL PERFORMANCE

Net Profit After Tax \$487.1m, up by 5.2%<sup>1</sup>

FFO per unit

17.40 cpu, up by 17.9%<sup>1</sup>

Distribution per unit 15.20 cpu, up by 22.6%<sup>1</sup>

## **CAPITAL MANAGEMENT**

Gearing **28.3%, down by 3.0%**<sup>1</sup>

NTA per unit **\$2.81, up by 11.5%**<sup>1</sup>

Average Cost of debt **2.5% pa** 

Weighted average debt maturity **5.3 yrs** 

## ACTIVE PORTFOLIO MANAGEMENT

Portfolio occupancy 98.1%

Specialty vacancy 5.0%

Portfolio weighted average cap rate **5.43%** 

Acquisitions \$347.5m

Divestments \$307.6m



## **KEY ACHIEVEMENTS**

### Convenience based centres performance is strengthening

## OPTIMISING THE CORE BUSINESS

- · Convenience-based centres performance is strengthening
  - Comparable NOI growth of 3.3%
  - Tenant sales 10.0% above pre-COVID levels
  - Leasing spreads of 2.0% for the year, including 3.3% in the second half
- Sustainability strategy progressing well
  - All centres now have LED lighting
  - Solar panels installed at all Western Australian centres during FY22

## GROWTH OPPORTUNITIES

- Funds Management:
  - SCA Metro Fund joint venture with GIC successfully launched in April 2022 with \$284.5m seed portfolio
  - SURF 3 wound up in December 2021 achieving an IRR of 11% pa for unitholders
- Acquisitions: seven convenience-based centres acquired for \$347.5m in FY22
- Divestments: eight properties were sold for \$307.6m in FY22 (including seven to the SCA Metro Fund)

## CAPITAL MANAGEMENT

- Valuation like-for-like uplift of \$354.0m (or 8.9%) during FY22
- Balance sheet remains in a strong position
  - Cash and undrawn facilities of \$452.7m at 30 June 2022
  - Gearing of 28.3% is below our target range of 30-40% at 30 June 2022
  - Weighted average term to debt maturity is 5.3 years at 30 June 2022
  - Following a swap restructure in August 2022, 81% of debt is now hedged and hedge maturity is 3.0 years

## **EARNINGS**& DISTRIBUTIONS

- FY22 FFO per unit of 17.40 cpu represents an increase of 17.9% vs FY21
- FY22 Distributions of 15.20 cpu represents an increase of 22.6% vs FY21

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## FINANCIAL PERFORMANCE

Mark Fleming

**Chief Financial Officer** 





## **IMPACT OF COVID-19**

## Pandemic impacts are largely behind us

#### Sales growth trends

- Sales momentum improving
  - Sales growth accelerated in the fourth quarter of FY22 to 4.5%
  - Total sales are 10.0% above pre-COVID levels (MAT as at 30 June 2022 vs 31 Dec 2019) with Supermarkets +9.7%, Discount Department Stores +11.6%, Mini Majors +9.3% and Specialties +10.0%

#### **Cash collection trends**

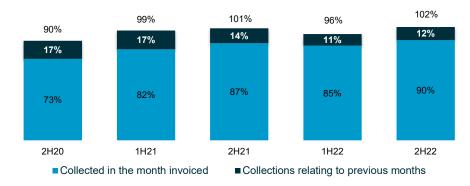
- Cash collection rate of over 100% in 2H FY22 as we begin to recover COVIDperiod debts
  - Lockdowns during 1H FY22 impacted cash collection rates
  - "Code of Conduct" finally ended in NSW and VIC in March 2022
  - Rental assistance of \$3.7m was provided to tenants in FY22 (comprised of \$1.9m in waivers and \$1.8m in deferrals)
  - Expected Credit Loss (ECL) allowance has reduced to \$8.0m in line with stronger cash collection rates

#### Impact of COVID on FY22 result

- Relatively minor direct COVID impact on FY22 result, with \$1.9m of rent waivers offset by \$1.8m reduction in ECL provision
- Indirect impacts such as lost rent reviews and lower rental uplifts more difficult to quantify



#### Cash collection as % of gross invoiced rent <sup>2</sup>



<sup>1.</sup> Moving annual turnover growth compares like-for-like stores for the 12-month period ending in the relevant month compared to the same period in the prior year

2. Cash collection is calculated as total rental receipts as a percentage of total rental invoiced (excludes waivers and deferrals)



## **INCOME STATEMENT**

## For the year ended 30 June 2022

- Net property income increase on the prior year is due to comparable NOI growth of 3.3% and acquisitions (less divestments)
- Funds management income includes \$0.2m management fees for SCA Metro Fund and \$1.0m from SURF 3 (including disposal and performance fees)
- Corporate costs increase mostly due higher staff costs
- IT project costs relates to new ERP implementation (Yardi)
- · Fair value adjustments:
  - Investment properties: like-for-like valuation increased primarily due to caprate tightening from 5.90% (30 June 2021) to 5.43% (30 June 2022)
  - Derivatives: Current year increase in interest rates resulted in higher value of AUD interest rate swaps where we pay fixed, offset by lower value of swaps where we receive fixed (USPP swaps)
  - Unrealised foreign exchange loss: increase in the A\$ value of our US\$ debt due to A\$ weakening
- Transaction costs include SCA Metro Fund start-up costs
- Net interest expense:
  - Net interest expense decreased in FY22 vs FY21 due to swap termination costs of \$9.1m in FY21
  - The weighted average cost of debt for FY22 increased slightly to around 2.5% vs FY21 2.4% due to mainly FY22 A\$MTN issuance of \$250.0m at 2.45% and increasing BBSW rates in 2H FY22
  - At 30 June 2022, the weighted average cost of debt had increased to 3.2% due to the BBSW rate increases during 2H FY22

\$m	30 June 2022	30 June 2021	% Change
Anchor rental income	149.0	134.2	11.0%
Specialty rental income	160.2	125.8	27.3%
Recoveries and recharge revenue	40.8	36.9	10.6%
Other income	8.8	6.3	39.7%
Insurance income	2.2	-	nm
Straight lining and amortisation of incentives	(13.6)	(12.6)	7.9%
Gross property income	347.4	290.6	19.5%
Property expenses	(117.4)	(100.1)	17.3%
Property expenses / Gross property income (%) <sup>1</sup>	32.5%	33.0%	(0.5%)
Net property income	230.0	190.5	20.7%
Distribution income from CQR	1.7	1.6	6.3%
Funds management income	1.2	2.2	(45.5%)
Net operating income	232.9	194.3	19.9%
Corporate costs	(18.7)	(17.5)	6.9%
IT project costs	(1.1)	-	nm
Fair value of investment properties	354.0	354.2	(0.1%)
Fair value of derivatives	0.5	(65.9)	nm
Unrealised foreign exchange movement	(36.3)	35.3	nm
Share of net (loss) / profit from associates	(0.9)	5.6	nm
Transaction costs	(7.0)	(8.0)	775.0%
EBIT	523.4	505.2	3.6%
Net interest expense	(35.9)	(41.6)	(13.7%)
Tax expense	(0.4)	(0.7)	(42.9%)
Net profit after tax	487.1	462.9	5.2%



## **FUNDS FROM OPERATIONS**

## For the year ended 30 June 2022

- Funds From Operations ("FFO") of \$192.7m is up by \$33.7m or 21.2% primarily due to comparable NOI growth and acquisitions (less divestments)
  - NSW/QLD flood insurance proceeds received of \$2.2m, of this \$1.0m relates to lost income
- Adjusted FFO ("AFFO") of \$169.5m is up by \$33.7m or 24.8%, with an increase in maintenance capex offset by a decrease in leasing costs
- Weighted average units on issue increased due to underwriting the DRP to 100% in August 2021 and DRP natural take up of 21.9% in January 2022
- Distribution of 15.2 cpu represents 99.8% of AFFO
  - Full year estimated tax deferred component decreased to (3%) which is lower than our expected normalised level of 20-25% mostly due to the capital gains flowing to SCP from sale of \$284.5m properties to the new SCA Metro Fund

\$m	30 June 2022	30 June 2021	% Change
Net profit after tax (statutory)	487.1	462.9	5.2%
Adjustment for non cash items			
Reverse: Straight lining & amortisation	13.6	12.6	7.9%
Reverse: Fair value adjustments	10.0	12.0	1.570
- Investment properties	(354.0)	(354.2)	(0.1%)
- Derivatives	(0.5)	65.9	(100.8%)
- Foreign exchange	36.3	(35.3)	(202.8%)
- Net insurance proceeds	(1.2)	(00.0)	nm
- Net insulance proceeds	(1.2)	-	11111
Other adjustments			
- Other non-cash items	2.2	1.5	46.7%
- Net profit from funds management	1.1	(4.3)	(125.6%)
- Swap termination costs	-	9.1	nm
- IT project costs	1.1	-	nm
- Transaction costs	7.0	0.8	775.0%
FFO	192.7	159.0	21.2%
Number of units (weighted average)(m)	1,107.7	1,077.3	2.8%
FFO per unit (cents) ("EPU")	17.40	14.76	17.9%
Distribution (\$m)	169.2	133.8	26.5%
Distribution per unit (cents) ("DPU")	15.20	12.40	22.6%
Payout ratio (%)	88%	84%	4%
Estimated tax deferred ratio (%)	(3%)	37%	(40%)
Less: Maintenance capex	(12.9)	(9.7)	33.0%
Less: Leasing costs and fitout incentives	(10.3)	(13.5)	(23.7%)
AFFO	169.5	135.8	24.8%
AFFO per unit (cents)	15.30	12.61	21.3%
Distribution / AFFO (%)	99.8%	98.5%	1.3%



## **BALANCE SHEET**

#### At 30 June 2022

- Value of investment properties increase from \$4,000.0m to \$4,460.9m due to:
  - Acquisitions of \$347.5m (excluding transaction costs); plus
  - Valuation increase of \$421.0m being like-for-like fair value increase of \$354.0m plus transaction costs of \$17.3m, net capital expenditure and straight lining net of amortisation of \$13.1m and development spend of \$36.6m. The valuation increase is primarily due to weighted average capitalisation rates tightening by 47bps¹ to 5.43% (30 June 2021: 5.90%); less
  - Divestments of \$307.6m (\$284.5m to the SCA Metro Fund and \$23.1m sale of Ballarat)
- Other assets include derivative financial instruments with a mark-to-market (MTM) valuation of \$111.4m, receivables of \$43.3m, SCA Metro Fund coinvestment of \$24.6m and other assets of \$20.5m
- Net debt has increased primarily due to acquisitions offset by divestments
- Other liabilities include trade and other payables of \$78.9m, provisions of \$6.1m and other liabilities of \$10.4m
- Units on issue has increased by 36.3m units due to: DRP issuing 29.9m (underwritten 100%) units at \$2.42 per unit in August 2021, 6.1m units at \$2.88 per unit in January 2022, and 0.3m units issued to employees under remuneration plans
- NTA per unit increased by 11.5% to \$2.81 per unit, mostly due to the increase in like-for-like investment property valuations
- MER has improved due to increased assets under management

\$m	30 June 2022	30 June 2021	% Change	
Cash	8.7	11.6	(25.0%)	
Investment properties	4,460.9	4,000.0	11.5%	
Investment in CQR	25.6	25.8	(0.8%)	
Other assets	199.8	171.5	16.5%	
Total assets	4,695.0	4,208.9	11.5%	
Debt	1,376.4	1,331.5	3.4%	
Distribution payable	89.3	72.4	23.3%	
Other liabilities	95.4	80.2	19.0%	
Total liabilities	1,561.1	1,484.1	5.2%	
Net tangible assets (NTA)	3,133.9	2,724.8	15.0%	
Number of units (period-end)(m)	1,116.3	1,080.0	3.4%	
NTA per unit (\$)	2.81	2.52	11.5%	
Corporate costs	18.7	17.5	6.9%	
External funds under management				
- Assets under management	284.9	51.6	452.1%	
- Less: Co-investment	(24.6)	(10.1)	143.6%	
Assets under management	4,955.3	4,250.4	16.6%	
MER <sup>2</sup> (%)	0.38%	0.41%	(0.03%)	

<sup>1.</sup> Bps stands for basis points

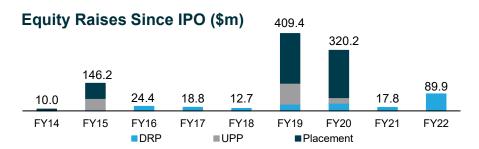
<sup>2.</sup> MER stands for "Management Expense Ratio" and is calculated as FY22 Corporate Costs divided by Assets Under Management (which included SCA Metro assets in the current period and SURF assets in prior periods)

## **DEBT AND CAPITAL MANAGEMENT**

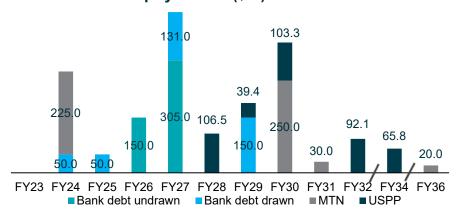
#### At 30 June 2022

- Gearing of 28.3% at 30 June 2022 is below the target range of 30% to 40%. Our preference is for gearing to remain below 35% at this point in the cycle
  - Look through gearing at 30 June 2022 including the SCA Metro Fund is 28.8%
  - Following the acquisition of 5 properties in July 2022 and the August 2022 DRP, gearing has increased to 30.1% (look through 30.6%)
- Fixed/hedged percentage at 30 June 2022 was 69.6%. In August 2022 we amended a \$150m interest rate swap expiring in Feb 2032 at zero cost to a \$250m interest rate swap expiring in Jul 2024. As a result of this, at 15 August 2022:
  - Fixed/hedged percentage has increased to ~81%; and
  - Fixed/hedged debt maturity years has decreased to 3.0 years from 4.9 years
- Key movements in drawn debt (net of cash) during the year:
  - Total facility limit increased by \$175.0m due to increasing bank and syndicated facilities by \$125.0m, adding \$250.0m new 8-year A\$MTN, less repayment and cancellation of \$200.0m bilateral facility
  - Drawn debt (net of cash)¹ increased due to acquisitions offset by divestments
  - At 30 June 2022, cash and undrawn facilities were \$452.7m
- No funding requirement until June 2024 (\$50.0m bank facility in June 2024 and the \$225.0m A\$ MTN in June 2024)
- Average cost of debt for FY22 was 2.5% (the weighted average cost of debt increased to 3.2% at 30 June 2022)
- We are well within debt covenant limits (Gearing <50%, ICR >2.0x)

	30 June 2022	30 June 2021
Facility limit (\$'m)	1,757.1	1,582.1
Drawn debt (net of cash) (\$'m)	1,293.4	1,280.5
Gearing (%)	28.3	31.3
% debt fixed or hedged	69.6	50.8
Weighted average cost of debt (%) (FY)	2.5	2.4
Average debt maturity (yrs)	5.3	5.3
Average fixed / hedged debt maturity (yrs)	4.9	3.0
Interest cover ratio	6.1x	5.5x
Net debt / FFO before interest and tax	5.7x	6.7x



#### **Debt Facilities Expiry Profile (\$m)**





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## **OPERATIONAL PERFORMANCE**

**Anthony Mellowes** 

**Chief Executive Officer** 



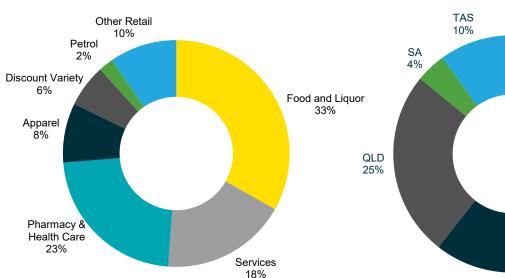


## **PORTFOLIO OVERVIEW**

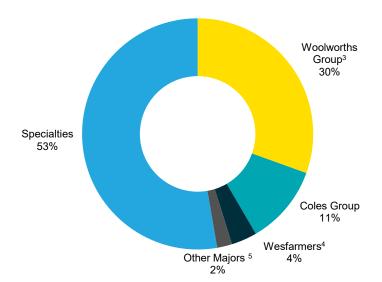
## Weighting towards food, health and retail services (non-discretionary)

At 30 June 2022	Number of centres	Number of specialties	GLA (sqm)	Site Area (sqm)	Occupancy (% GLA)	Value (\$m)	WALE (yrs) <sup>6</sup>	Weighted average cap rate (%)
Neighbourhood	77	1,426	501,342	1,718,730	98.1%	3,158.5	6.5	5.28%
Sub-regional	13	632	259,326	692,972	98.0%	1,237.4	6.9	5.87%
Freestanding	1	-	9,719	11,990	100.0%	65.0	13.3	4.63%
	91	2,058	770,387	2,423,692	98.1%	4,460.9	6.7	5.43%

#### Specialty / Mini-Major Tenants (by gross rent)<sup>1,2</sup>







- . Annualised gross rent excluding vacancy and percentage rent
- 2. Mini Majors represent 12.3% of annualised specialty gross rent. Mini major tenants have been split across the relevant categories
- 3. Woolworths Group includes Woolworths 24.3% and Big W 4.8%
- 4. Wesfarmers includes Kmart 2.7%, Bunnings 0.5%, Target 0.3% and Officeworks 0.2%
- Other majors includes Aldi, Dan Murphy's, Farmer Jacks and Grand Cinemas
- WALE (years) by GLA

#### **Geographic Diversification** (by value)

SCA Property Group

VIC

17%

NSW

31%

WA

12%

NT 1%

## PORTFOLIO OCCUPANCY

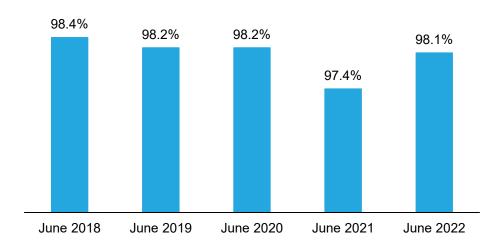
## Resilient speciality occupancy

- Continued strategic focus on remixing toward non-discretionary categories and reducing long term vacancies where deals are accretive
- Total portfolio occupancy of 98.1% and specialty vacancy of 5.0% is in line with 31 December 2021.
- Specialty tenant holdovers is 4.3% of gross income (up from 3.9% at December 2021) due to our strategic preference to have tenants on holdover, rather than do unfavourable deals whilst there was COVID-19 disruption
- A 5.9 year portfolio WALE (by gross income) combined with investment grade tenants and non-discretionary retail categories provides a higher degree of income predictability

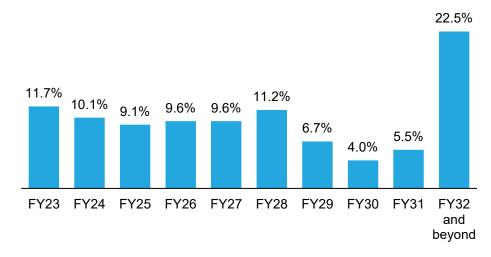
#### **Portfolio Lease Expiry Profile**

	WALE Y	ears
30 June 2022	By Gross Income	By GLA
Portfolio WALE	5.9	6.7
Anchor WALE	8.5	8.2

#### Portfolio Occupancy (% of GLA)



#### **Overall Lease Expiry (% of Gross Rent)**



## SALES GROWTH AND TURNOVER RENT

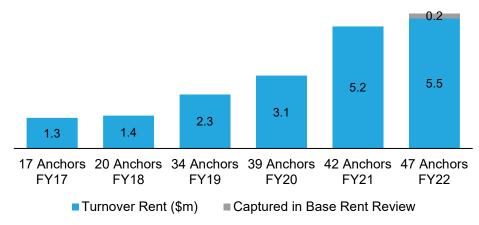
## Turnover rent increasing due to strong supermarket sales

- Total MAT growth for FY22 (compared to FY21) was 1.3%
  - Panic buying from FY21 has not been repeated
  - Lockdowns in NSW and VIC during 1H FY22
- Sales growth accelerated in 4Q FY22 with 4.5% growth compared to the same quarter in FY21
- Compared to pre-COVID, total MAT has increased by 10.0% with all categories recording strong growth
- Turnover rent increased to \$5.5m:
  - 47 anchor tenants paying turnover rent at 30 June 2022 (41 supermarkets, 3 Kmart's and 3 Dan Murphy's). 45% of supermarket anchors now paying turnover rent (41 out of 92)
  - Another 14 anchors (13 Supermarkets and 1 Dan Murphy's) are within 10% of their turnover thresholds
  - 2 anchor tenant turnover rents captured in a base rent review during the year

#### Comparable Store MAT Sales Growth by Category (%)

Total Portfolio	As at 30 June 2022 <sup>1</sup>	As at 30 June 2021 <sup>1</sup>	Compared to pre-COVID <sup>2</sup>
Supermarkets	2.4%	3.2%	9.7%
DDS	(6.1%)	9.2%	11.6%
Mini Majors	1.5%	6.4%	9.3%
Specialties	0.4%	9.7%	10.0%
Total	1.3%	4.6%	10.0%

#### **Turnover Rent (\$m)**





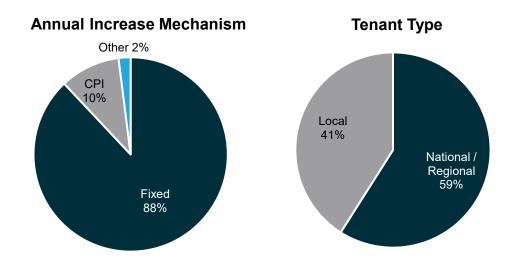
Moving annual turnover growth measures the growth in sales over the last 12 months (FY22) compared to the previous 12 month period (FY21). Comparable tenant MAT at 30 June 2022 compared to MAT at 31 December 2019

## **SPECIALTY KEY METRICS**

## Improving leasing outcomes

- Sales productivity and occupancy costs remain stable across the portfolio
  - Sales productivity of \$9,865 sqm (decrease from \$9,954 at 30 June 2021 due to acquisitions/disposals)
  - Average rent/sqm unchanged at \$793/sqm
  - Occupancy cost slightly increased to 8.7% (from 8.6%)
- Total of 252 leasing deals done in FY22 with leasing spreads increasing to 2.0% (vs -0.4% in FY21)
  - In 2H FY22 total leasing spreads were 3.3% (improved from -0.2% in 1HFY22)
- Tenant retention has increased to 86% (vs 73% in FY21)
- Annual fixed rent reviews of 3.9% are applied across 88% of our specialty tenant leases

#### **Specialty Lease Composition** (at 30 June 2022)



#### **Specialty Tenant Metrics**

Total Portfolio	30 June 2022	30 June 2021
Comparable sales MAT growth (%) <sup>1</sup>	0.4%	9.7%
Average specialty occupancy cost (%)1	8.7%	8.6%
Average specialty gross rent per square metre	\$793	\$793
Speciality sales productivity (\$ per sqm) <sup>1</sup>	\$9,865	\$9,954

Renewals	12 months to 30 June 2022	12 months to 30 June 2021
Number	133	198
Retention (%)	86%	73%
GLA (sqm)	20,391	24,864
Average uplift (%)	3.5%	(1.5%)
Incentive (months)	0.2	0.2

New Leases	12 months to 30	
Number	119 127	
GLA (sqm)	18,466 13,844	
Average uplift (%)	(0.2%) 1.9%	
Incentive (months)	10.4 10.8	
Total Lease Deals	12 months to 30	
Number	252 325	



38,857

2.0%

GLA (sqm)

Average uplift (%)

38,708

(0.4%)

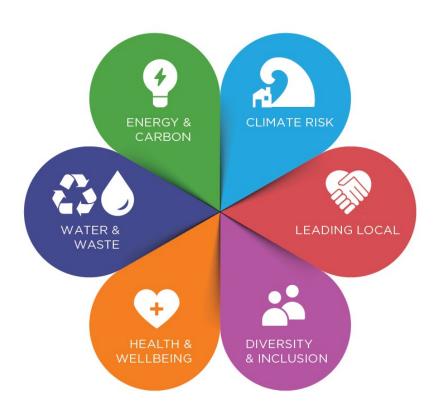
<sup>1.</sup> Sales growth, occupancy cost and sales productivity metrics only include sales reporting tenants trading over 24 months and excludes development impacted centres and Moggill Village which was acquired in December 2021.

## SUSTAINABILITY STRATEGY

We are targeting our efforts in six key areas where we can have maximum impact<sup>1</sup>

**Sustainability Highlights** 

Area Highlights



#### **Energy & Carbon**

**\$11.0m** investment installing solar panels at all WA centres (6.22MW generation)

\$5.4m investment towards eliminating ozone depleting R22 gases

**\$1.1m** investment in LED lighting, now 100% LED for all centres in the portfolio, part of ongoing energy efficiency program

#### Climate Risk

Completed a portfolio-wide climate exposure analysis

6 in-depth asset climate risk change impact assessments completed

#### **Other Highlights**

40:40:20 gender balance maintained

TCFD alignment program commenced

**6 STAR NABERS** rating maintained for our corporate office premise

**128** Children supported and **879** Lives directly impacted through our partnership with The Smith Family

337 Stronger community initiatives held

#### **Energy & Carbon**

Continue investment toward Net Zero by FY30 target (scope 1 & 2) by installing another 6MW solar, and completing feasibilities for the expansion of our energy efficiency programs already underway

#### Climate Risk

Further work to identify climate related risks and opportunities

Complete 6 additional asset climate change impact assessments with scenario analysis of impacts from temperature increases

#### **Other Focus Areas**

Further alignment to the principles of the TCFD, and continuing to monitor the progress of the ISSB. Introducing new leave policies including primary carers, bonus programs and paid domestic violence leave











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## **GROWTH OPPORTUNITIES**

**Anthony Mellowes and Mark Fleming** 

Chief Executive Officer and Chief Financial Officer





## **FUNDS MANAGEMENT**

#### New JV with GIC commenced and successful conclusion of SURF

#### **SCA Metro Fund (JV with GIC)**

- Fund successfully commenced in April 2022 with settlement of the seven seed portfolio assets for \$284.5m
  - The Fund has also acquired a neighbourhood shopping centre in metropolitan Sydney (Beecroft) in July 2022 for \$65.0m, bringing gross asset value to \$349.5m
- · Key features of the fund:
  - Assets: metropolitan neighbourhoods, initial target fund size \$750m
  - Capital structure: ownership 80% GIC / 20% SCA,
  - Management: SCA is the Property Manager and the Investment Manager
- Positions SCA to access relatively lower return metropolitan neighbourhoods, in partnership with a high quality and globally recognised partner, while growing asset-light management fee income

#### **SURF Funds**

- SURF funds now wound up:
  - SURF 1 was successfully concluded in October 2020 with an IRR of 11% pa (after fees) and a performance fee of \$0.5m
  - SURF 2 was successfully concluded in May 2021 with an IRR of 12% pa (after fees) and a performance fee of \$0.7m
  - SURF 3 was successfully concluded in December 2021 with an IRR of 11% pa (after fees) and performance fee of \$0.4m



Epping North Shopping Centre, VIC (SCA Metro Fund)



Wyndham Vale Square, VIC (SCA Metro Fund)



Coorparoo Shopping Centre, QLD (SCA Metro Fund)



Walkerville Terrace Shopping Centre, SA (SCA Metro Fund)



Berala Shopping Centre, NSW (SCA Metro Fund)



Clemton Park Village, NSW (SCA Metro Fund)



Highett Shopping Centre, VIC (SCA Metro Fund)



Beecroft Place, NSW (SCA Metro Fund



## **ACQUISITIONS**

### Seven convenience centre acquisitions completed during the year



#### Raymond Terrace (Raymond Terrace, NSW)

- Acquired Jul 21 for \$87.5m (5.9% implied fully let yield)
- % of income from Anchors: 34%
- Overall WALE (by income): 4.5 years
- · Occupancy at acquisition: 98%
- Built in 1998



#### Drayton Central (Toowoomba, QLD)

- Acquired Jul 21 for \$34.3m (5.5% implied fully let yield)
- % of income from Anchors: 56%
- Overall WALE (by income): 8.4 years
- Occupancy at acquisition: 100%
- Built in 2014



#### **Delacombe Town Centre** (Smythes Creek, VIC)

- Acquired Nov 21 for \$112.0m (5.3% implied fully let yield)
- % of income from Anchors: 50%
- Overall WALE (by income): 7.4 years
- Occupancy at acquisition: 97%
- Built in 2017



- Acquired Dec 21 for \$54.5m (5.0% implied fully let yield)
- % of income from Anchors: 43%
- Overall WALE (by income): 10.0 years
- Occupancy at acquisition: 98%
- Built in 2021



#### Moama Marketplace (Moama, NSW)

- Acquired Nov 21 for \$23.4m (4.9% implied fully let yield)
- % of income from Anchor: 77%
- Overall WALE (by income): 11.0 years
- Occupancy at acquisition: 100%
- Built in 2007



#### Warrnambool Target (Warrnambool, VIC)

- Acquired Nov 21 for \$12.8m (11.3% implied fully let yield)
- % of income from Anchors: 57%
- Overall WALE (by income): 2.4 years
- Occupancy at acquisition: 98%
- Built in 1990; Refurbished / Expanded in 2009



#### Woodford (Woodford, QLD)

- Acquired Nov 21 for \$17.4m (5.1% implied fully let vield)
- % of income from Anchors: 64%
- Overall WALE (by income): 5.1 years
- Occupancy at acquisition: 100%
- Built in 2010



**SUBSEQUENT ACQUISITIONS:** In July 2022 we settled the purchase of five convenience-based shopping centres from Primewest for a combined purchase price of \$180.0m (excluding transaction cost), an implied fully let yield of 6%. The five shopping centres are Dernancourt (SA), Fairview Green (SA), Brassall (QLD), Port Village (QLD), and Tyne Square (WA).



## **CONVENIENCE BASED CENTRES**

### Fragmented ownership provides continuing acquisition opportunities

Indicative

#### **Convenience Based Centre Landscape**

- There are approximately 1,200 Coles and Woolworths anchored neighbourhood and sub regional centres in Australia
- SCP is the largest owner (by number) of neighbourhood and sub regional centres in Australia. SCP has an opportunity to continue to consolidate this fragmented segment by utilising its management capability, industry knowledge and funding ability to source and execute acquisition opportunities from private and corporate owners
- Since listing SCP has completed the acquisition of 64 neighbourhood, sub regional and freestanding centres for over \$2.5b and has divested 42 freestanding and neighbourhood centres for over \$800m

#### **Recent Market Transactions**

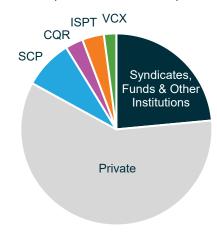
- During FY22:
  - 65 neighbourhood centres transacted for total consideration of ~\$2.3b
  - 20 sub regional centres transacted for total consideration of ~\$2.3b
- SCP acquired 5 neighbourhood centres and 2 sub regional centres over the period, making up approximately 7% by value of total known neighbourhood and sub regional transactions over the period

#### **Acquisition Outlook**

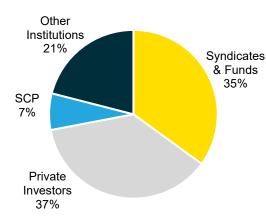
- We will continue to take a disciplined approach to acquisitions
- We have a proven track record of sourcing acquisitions through the cycle and expect opportunities to arise over the next 12 months
- We are well positioned to take advantage of any change in market conditions

#### Ownership of Convenience Based Centres

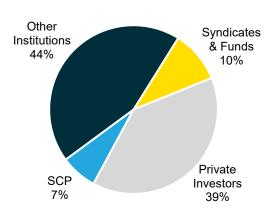
(number of centres)



#### FY22 Buyers (by value)



#### FY22 Sellers (by value)



SCA Property Group

Source: Management estimates slide 21

## INDICATIVE DEVELOPMENT PIPELINE

Over \$300m of development opportunities identified at more than 30 of our centres over the next 5 years<sup>1</sup>

#### Estimated Capital Investment (A\$m)

DEVELOPMENT TYPE	CENTRE(S)	FY22 Actual	FY23	FY24	FY25	FY26	FY27
	<b>52</b> /////2( <b>5</b> )	7 totaai	1120	1124	1120	1120	1121
Centre expansions	Greenbank, Warner, North Orange, Belmont, Whitsundays, Collingwood Park, Currambine, Marian, Northgate, Gladstone, Central Highlands, Raymond Terrace, Delacombe, Goonellabah	3.5	19.7	24.9	34.5	40.9	42.9
Centre improvements	Soda Factory, Belmont, West End Plaza, Griffin Plaza, Meadow Mews, Warnbro, Sturt Mall, Sugarworld, The Gateway, Whitsundays, Mudgeeraba, Bentons Square, Kwinana, Lavington, Mt Isa, Fairview, Dernancourt, Port Village, Brassall	15.5	9.7	1.5	1.5	1.5	1.5
Centre rebuild	Lismore (flood damage in 2022 – will be mostly covered by insurance)	-	20.6	-	-	-	-
Sustainability	Solar, building energy efficiency and air-conditioning R22 gas replacements	17.5	21.7	25.7	23.2	19.2	21.5
Preliminary & Defensive	Various	0.1	0.3	0.3	0.3	0.3	0.3
	Total	36.6	72.0	52.4	59.5	61.9	66.2

Soda Factory development completed in FY22 All development projects must meet our return hurdles

<sup>1.</sup> The exact timing of future developments, expansions and improvements are subject to prevailing market conditions and regulatory approvals

## 5

## **KEY PRIORITIES AND OUTLOOK**

**Anthony Mellowes and Mark Fleming** 

Chief Executive Officer and Chief Financial Officer





## **CORE STRATEGY UNCHANGED**

Defensive, resilient cashflows to support secure and growing long term distributions to our unitholders

FOCUS ON CONVENIENCE-BASED RETAIL CENTRES WEIGHTED TO NON-DISCRETIONARY RETAIL SEGMENTS

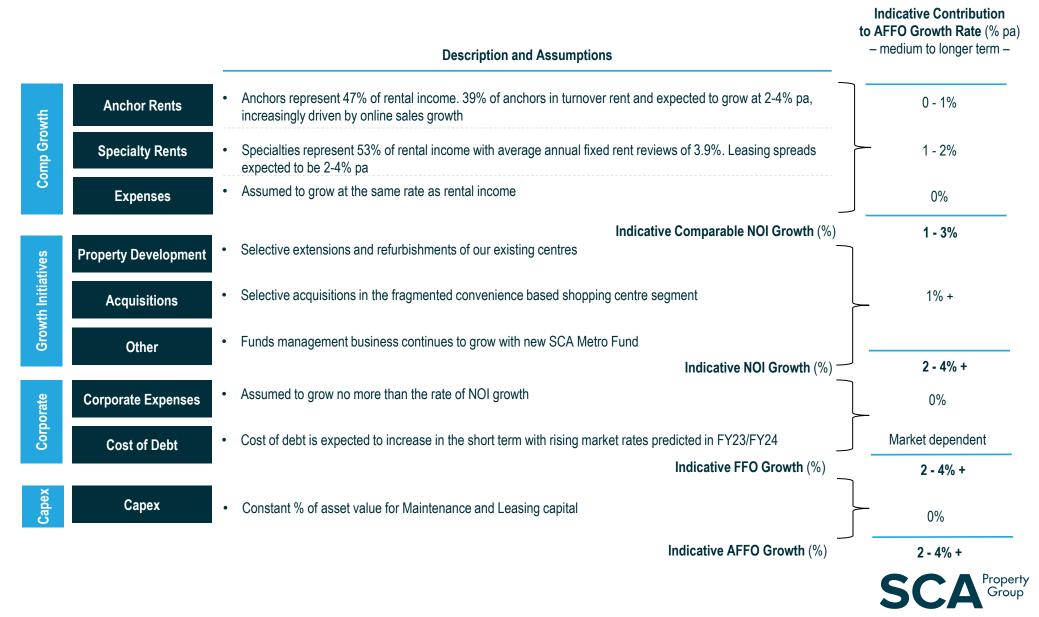
LONG LEASES TO QUALITY ANCHOR TENANTS

APPROPRIATE
CAPITAL STRUCTURE

GROWTH OPPORTUNITIES

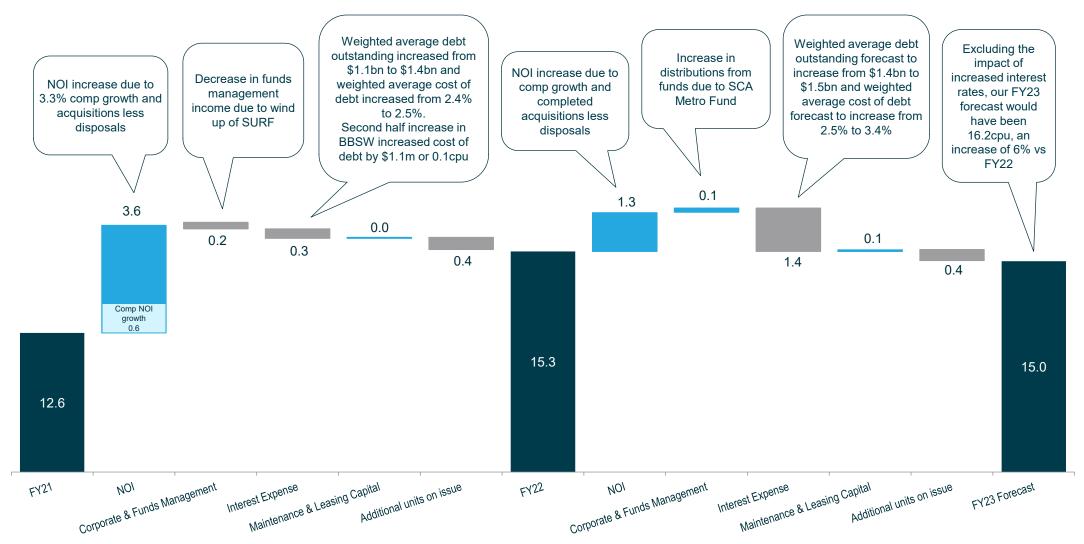
## **LONGER TERM AFFO GROWTH TARGET**

Indicative target growth rate for AFFO in the medium-longer term is 2% to 4%+ pa



## FY22 & FY23 AFFO PER UNIT (CPU) – KEY MOVEMENTS

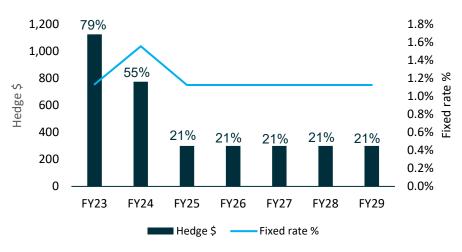
FY23 AFFOPU growth forecast is lower than long-term target, with comparable NOI growth offset by increasing interest rates



## INTEREST EXPENSE / AFFOPU SENSITIVITY

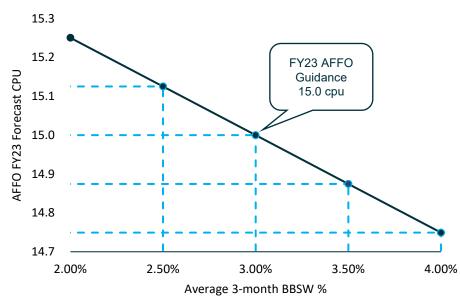
Our FY23 interest expense forecast is based on the market curve for 3-month BBSW

#### Hedge expiry profile



- FY23 forecast weighted average hedged debt percentage is 79%
  - Increased from 69.6% at 30 June 2022 to 81% at 15 August 2022
  - During FY23 we will consider alternatives to increase hedge percentage from FY24 onwards

#### FY23 AFFOPU Sensitivity (cpu)



- We have based our FY23 forecast and guidance on the market 3-month BBSW curve
  - This implies a weighted average 3-month BBSW rate for FY23 of 3.0%, and a weighted average cost of debt for FY23 of 3.4%
- If the FY23 weighted average 3-month BBSW rate varies from our assumption by 0.5%, this will vary our weighted average cost of debt by 0.1%, our FY23 interest expense by \$1.7m and our AFFOPU guidance by 0.15 cpu

## **KEY PRIORITIES AND OUTLOOK**

Generate strong and sustainable comparable NOI growth, and continue to pursue growth initiatives in a disciplined way

## OPTIMISING THE CORE BUSINESS

- Our focus is to generate strong and sustainable comparable NOI growth by:
  - Serving our local communities for their everyday needs
  - Partnering with our supermarket anchors to drive turnover rent (assisted by inflation)
  - Actively managing our centres to ensure that we have successful specialty tenants paying appropriate rents
  - Continually improving the efficiency of our operations
  - Executing on our sustainability initiatives
- This will support our strategy of generating defensive, resilient cash flows to support secure and growing long term distributions to our unitholders

## GROWTH OPPORTUNITIES

- Continue to explore value and earnings accretive acquisition opportunities consistent with our strategy and investment criteria
- · Progress our identified development pipeline, including sustainability investments
- · Grow the SCA Metro Fund

## CAPITAL MANAGEMENT

- We will actively manage our balance sheet to maintain diversified funding sources with long weighted average debt expiry and a low cost of capital consistent with our risk profile
- · Actively manage interest rate risk in the current volatile market environment
- Gearing to remain below 35% at this point in the cycle

#### **EARNINGS GUIDANCE**

- SCP has a proven track record of delivering growing long-term returns to unitholders
- In FY23, our earnings are expected to be negatively impacted by increases in floating interest rates. FY23 FFO per unit guidance is 17.0 cpu and FY23 AFFO per unit guidance is 15.0 cpu
  - This guidance assumes that there are no further acquisitions (either on balance sheet or in the SCA Metro Fund), and that the weighted average 3-month BBSW for FY23 will be 3.0%

## 6 QUESTIONS





# 7 APPENDICES







## OUR VISION

To be the fastest growing and most trusted retail owner in Australia.

## OUR PURPOSE

Together, we build thriving communities through local convenience.



# OUR THRIVING COMMUNITIES



Retailer



Shopper



Investor

## OUR STRATEGY

Defensive, resilient cashflows to support secure and growing long-term distributions to unitholders.

Growth opportunities

Appropriate capital structure

Focus on convenience-based retail centres

Weighted to non-discretionary retail segments Long leases to quality anchor tenants

## OUR CULTURE AND VALUES

#### **ACHIEVEMENT**

We're passionate about results



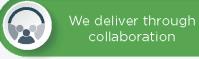
#### ONE TEAM

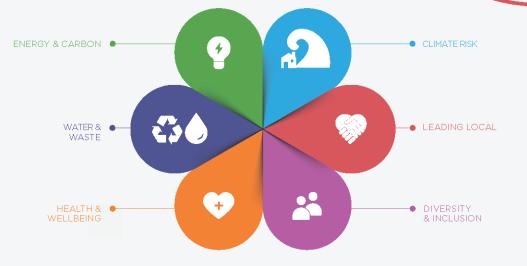


We trust each other





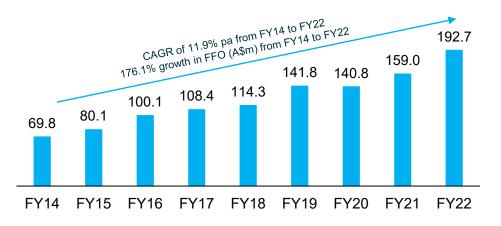


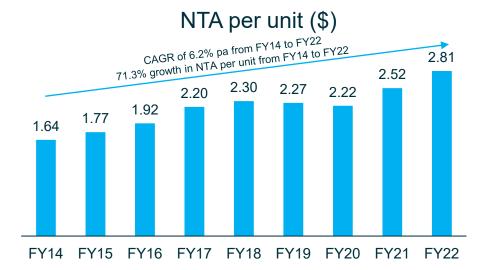


## **OUR PERFORMANCE – KEY METRICS**

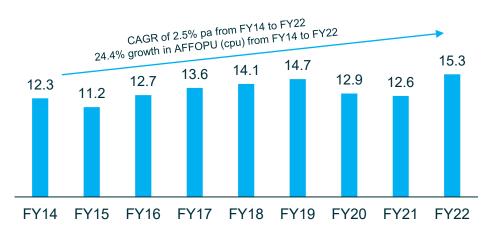
Since listing, SCA has delivered AFFOPU growth CAGR of 2.5% per annum

Funds from Operations (FFO) (A\$m)

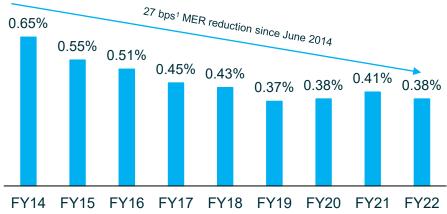




AFFOPU (cpu)



#### Management Expense Ratio (MER %)



## **TOTAL SHAREHOLDER RETURN**

## SCA has consistently outperformed the S&P/ASX 200 A-REIT index

Total Shareholder Returns (%)								
Pre-COVID (Nov-12 to Feb-20)	TSR	Relative	Post-COVID <sup>1</sup> (Feb-20 to Aug-22)	TSR	Relative	Total	TSR	Relative
SCA	230%	-	SCA	3%	-	SCA	240%	-
ASX Retail REITs <sup>2</sup>	102%	+127%	ASX Retail REITs <sup>2</sup>	(11%)	+14%	ASX Retail REITs <sup>2</sup>	87%	+154%
ASX200 A-REIT	161%	+69%	ASX200 A-REIT	(10%)	+13%	ASX200 A-REIT	135%	+105%



Nov-12 Mar-13 Jul-13 Nov-13 Mar-14 Jul-14 Nov-14 Mar-15 Jul-15 Nov-15 Mar-16 Jul-16 Nov-16 Mar-17 Jul-17 Nov-17 Mar-18 Jul-18 Nov-18 Mar-19 Jul-19 Nov-19 Mar-20 Jul-20 Nov-20 Mar-21 Jul-21 Nov-21 Mar-22 Jul-22

—— SCA —— ASX 200 A-REIT



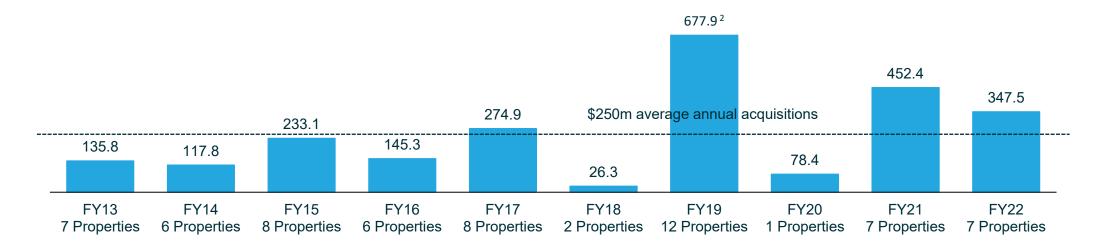
<sup>1.</sup> COVID period assumed to commence February 2020

<sup>2.</sup> Retail Comprises Vicinity, Scentre and Charter Hall Retail

## TRACK RECORD OF ACQUISITIONS

On average we have acquired 6 properties for \$250m each financial year

#### Completed Acquisitions (\$m)<sup>1</sup>



Case Study: Portfolio Acquisition from Vicinity in FY19								
Vicinity Portfolio Metrics	Acquisition Metrics (Oct 2018)	Current Metrics (Jun 2022)	% Change					
Property Value (\$m)	573.0	745.5	30.1%					
Valuation NOI (\$m)	39.8	43.6	9.5%					
Cap Rate (%)	6.7%	5.6%	(1.1%)					
Forecast 10 year IRR (%)	7.8%	9.4%	1.6%					
. 5.55451 . 5 ,544 4 (70)	1.070	3/0	1.070					



<sup>1.</sup> Excludes transactions costs

<sup>2.</sup> Includes VCX acquisition of 10 properties for \$573.0m

## **ONLINE RETAIL IMPLICATIONS**

## Convenience based centres are becoming last mile logistics hubs

- Our centres are located within local communities, well suited for last mile logistics hubs
- We believe the store-based fulfilment model will remain the predominant model for online grocery fulfilment in Australia due to relatively low population densities, large distances, established existing supply chains and high temperatures
- Woolworths and Coles are using our centres for last mile fulfilment, both pick up and home delivery
  - 91 of our 92 supermarkets offer online collection
  - 49 supermarkets offer Direct to Boot service via drive thru or drive up facilities
  - 35 stores have in store collection
  - 4 stores are used as home delivery hubs with an additional 3 planned
- Online sales are generally included in supermarket turnover rent calculations
  - Of our 92 Coles & Woolworths stores, 86 include 100% of online sales and 4 include 50% of online sales
- We expect to continue to support our major tenants in their convenience offerings to our customers as their concepts continue to evolve
- Many specialty tenants are also using their stores in our centres to fulfil online orders in the local area





## **ANCHOR TENANTS**

## 47% of gross rent generated by anchor tenants

- All centres are anchored by either Woolworths Limited,
   Coles Group Limited or Wesfarmers Limited retailers
- Anchor tenants generate 47% of gross rent (Woolworths Limited 30%, Coles 11%, Wesfarmers 4% and Other Majors 2% on a fully leased basis)
- Anchor WALE is 8.5 years (by gross rent)

	30 June 2018	30 June 2019	30 June 2020	30 June 2021	30 June 2022
Woolworths Limited					
Woolworths	54	58	58	64	62
Big W	7	9	9	11	10
Total Woolworths Limited	61	67	67	75	72
Coles Group Limited					
Coles Group Limited	-	28	28	30	30
Total Coles Group Limited	-	28	28	30	30
Wesfarmers Limited					
Coles	20	-	-	-	-
Target	2	2	2	-	1
Kmart	2	4	4	6	7
Bunnings	1	1	1	1	1
Officeworks	-	-	-	1	1
Total Wesfarmers Limited	25	7	7	8	10
Other Anchor Tenants					
Aldi	1	1	2	3	3
Dan Murphy's	2	4	4	5	5
Farmer Jacks	-	1	1	1	1
Grand Cinemas	-	1	1	1	1
Total Other Anchor Tenants	3	7	8	10	10
Total Anchor Tenants	89	109	110	123	122

## **DEBT FACILITIES & INTEREST RATE HEDGING**

Facility Limit	Drawn Debt	Financing capacity Maturity / Notes
(A\$m)	(A\$m)	(A\$m)
50.0	50.0	- FY24: \$50m Jun 2024
50.0	50.0	- FY25: \$50m Dec 2024
150.0	-	150.0 FY26: \$50m Dec 2025 and \$100m Mar 2026
425.0	120.0	305.0 FY27: \$425m Jul 2026 (3 separate facilities)
150.0	150.0	- FY29: \$150m Nov 2028
825.0	370.0	455.0
225.0	225.0	- FY24: Jun 2024; Coupon of 3.90%
250.0	250.0	- FY30: Sep 2029; Coupon of 2.45%
30.0	30.0	- FY31: Sep 2030; Coupon of 3.25%
20.0	20.0	- FY36: Sep 2035; Coupon of 3.50%
525.0	525.0	
106.5	106.5	- FY28: Aug 2027
39.4	39.4	- FY29: Sep 2028
53.3	53.3	- FY30: Aug 2029
50.0	50.0	- FY30: Aug 2029
92.1	92.1	- FY32: Sep 2031
65.8	65.8	- FY34: Sep 2033
407.1	407.1	<u> </u>
1,757.1	1,302.1	455.0
	(8.7)	8.7
	1,293.4	463.7
		(11.0) Jul 2026; facility used for bank guarantees (refer note 1)
	(A\$m)  50.0 50.0 150.0 150.0 425.0 150.0 825.0  225.0 250.0 30.0 20.0 525.0  106.5 39.4 53.3 50.0 92.1 65.8 407.1	(A\$m)         (A\$m)           50.0         50.0           50.0         50.0           150.0         -           425.0         120.0           150.0         150.0           825.0         370.0           225.0         225.0           250.0         250.0           30.0         20.0           525.0         525.0           106.5         106.5           39.4         39.4           53.3         53.3           50.0         50.0           92.1         92.1           65.8         65.8           407.1         407.1           1,757.1         1,302.1           (8.7)

OTHER HEDGES At 30 June 2022

DEBT FACILITIES (INCLUDING FIXED RATE DEBT) At 30 June 2022

Hedging	Notional Face Value (A\$m)	Fixed Rate	Expiry I	Notes
Interest Rate Swap	25.0	0.20%	Nov 2022	
Interest Rate Swap	350.0	0.20%	Jul 2023	
Interest Rate Swap (forward start July 23)	150.0 <b>525.0</b>	2.61%	f 5 1	This interest rate swap was amended in August 2022. The face value was increased from \$150.0m to \$250.0m, the start date was brought forward to Aug 2022 and tenure was shortened from Feb 2032 to Jul 2024 to achieve a fixed rate of 1.44%.

1. Bank guarantees of \$11.0m are for the Group's compliance with its Australian Financial Services Licence

Total debt facilities available plus cash

- 2. USPP issued in 2014 USD denominated repayment obligations have been fully hedged at A\$ / US\$ rate of 0.9387
- 3. USPP issued in 2018 USD denominated repayment obligations have been fully hedged at A\$ / US\$ rate of 0.7604
- 4. The Group currently has four separate A\$MTN on issue
- The Group currently has rour separate Applith on issue



452.7 Net financing capacity of \$452.7m

## **ACQUISITIONS DURING THE YEAR**

#### 30 June 2022

	Centre Type	Acquisition Date	Anchor GLA (sqm)	Specialty GLA (sqm)	Total GLA (sqm)	Occupancy (% GLA)	Total Purchase Price (\$m)	Implied Fully Let Yield
Acquired Properties								
Raymond Terrace	Sub Regional	Jul 2021	10,892	3,938	14,830	98%	87.5	5.9%
Drayton Central	Neighbourhood	Jul 2021	3,521	3,264	6,785	100%	34.3	5.5%
Marian Vacant Land		Jul 2021					0.8	
Moama Marketplace	Neighbourhood	Nov 2021	3,623	879	4,502	100%	23.4	4.9%
Woodford	Neighbourhood	Nov 2021	2,864	804	3,668	100%	17.4	5.1%
Warrnambool Target	Neighbourhood	Nov 2021	5,335	1,677	7,012	98%	12.8	11.3%
Delacombe Town Centre	Sub Regional	Nov 2021	11,356	7,219	18,575	97%	112.0	5.3%
Marian Childcare Centre		Nov 2021	753	-	753	100%	4.8	5.7%
Moggill Village	Neighbourhood	Dec 2021	3,530	2,862	6,392	98%	54.5	5.0%
			41,874	20,643	62,517	99%	347.5	5.6%

**SUBSEQUENT ACQUISTIONS:** 

In July 2022 we settled the purchase of five convenience-based shopping centres from Primewest for a combined purchase price of \$180.0m (excluding transaction cost), an implied fully let yield of 6%. The five shopping centres are Dernancourt (SA), Fairview Green (SA), Brassall (QLD), Port Village (QLD), and Tyne Square (WA)

**DIVESTMENTS:** 

Ballarat, VIC: Divested in January 2022 for \$23.1m reflecting a \$2.5m uplift (12.1%) on June 2021 book value

**SCA Metro Fund:** In April 2022 the fund was established. Seven assets from SCP's existing portfolio were sold to the fund for a total of \$284.5m at a weighted average capitalisation rate of 4.84% (9.3% premium to June 2021 book value)

## PORTFOLIO LIST (I)

Property	State	Property Type	Anchor Tenant(s)	Completion Date	Total GLA (sqm)	Occupancy (% by GLA)	Number of Specialties	WALE (Years by GLA)	Valuation Cap Rate	Valuation Jun 2022 (\$m)
Lavington Square	NSW	Sub-Regional	WOW; Big W	2005	20,219	94.7%	58	3.0	6.00%	78.7
Marketown East	NSW	Sub-Regional	WOW, Dan Murphy's, Big W	2011	16,744	99.6%	33	7.8	5.50%	85.3
Raymond Terrace	NSW	Sub-Regional	WOW; Big W	1998	14,830	98.8%	43	6.0	5.75%	87.5
Sturt Mall	NSW	Sub-Regional	Coles; Kmart	2011	15,323	97.7%	49	1.7	5.75%	85.0
West End Plaza	NSW	Sub-Regional	Coles; Kmart	2009	15,900	98.8%	45	4.5	5.75%	84.4
Delacombe Town Centre	VIC	Sub-Regional	WOW; Kmart; Dan Murphy's	2017	18,575	99.5%	41	7.1	5.13%	112.2
Lilydale	VIC	Sub-Regional	WOW; Big W; Aldi	2013	21,915	99.1%	58	9.4	5.75%	119.9
Pakenham	VIC	Sub-Regional	WOW; Big W	2011	16,925	99.4%	44	4.7	5.75%	98.3
Central Highlands	QLD	Sub-Regional	WOW; Big W	2012	18,136	98.4%	34	9.0	6.50%	71.5
Mt Gambier	SA	Sub-Regional	WOW; Big W; Bunnings	2012	27,579	98.3%	35	9.6	5.76%	81.1
Murray Bridge	SA	Sub-Regional	WOW; Big W	2011	18,407	96.3%	55	5.4	6.25%	69.0
Kwinana Marketplace	WA	Sub-Regional	Coles; WOW; Big W; Dan Murphy's	2012	32,867	97.7%	72	8.6	6.25%	154.5
Warnbro	WA	Sub-Regional	Coles; WOW; Big W	2014	21,908	96.3%	65	6.7	6.22%	110.0
Auburn	NSW	Neighbourhood	WOW; Aldi	2004	13,567	100.0%	59	5.3	5.25%	137.5
Belmont Central	NSW	Neighbourhood	WOW	2008	8,151	97.1%	22	7.2	5.75%	29.3
Cabarita	NSW	Neighbourhood	WOW	2013	3,423	100.0%	11	9.0	5.00%	28.0
Cardiff	NSW	Neighbourhood	WOW	2010	5,395	98.8%	14	10.4	5.00%	32.5
Goonellabah	NSW	Neighbourhood	WOW	2012	5,188	100.0%	10	8.3	5.25%	24.0
Greystanes	NSW	Neighbourhood	WOW	2014	6,003	100.0%	30	9.4	4.75%	79.5
Griffin Plaza	NSW	Neighbourhood	Coles	1997	7,189	90.7%	27	3.8	5.50%	34.6
Lane Cove	NSW	Neighbourhood	WOW	2009	6.720	100.0%	14	9.2	4.75%	66.5
Leura	NSW	Neighbourhood	WOW	2011	2,545	100.0%	6	10.1	4.75%	23.5
Lismore	NSW	Neighbourhood	WOW	2015	6.833	100.0%	21	9.7	5.50%	29.8
Macksville	NSW	Neighbourhood	WOW	2010	3,445	98.8%	5	11.8	4.50%	20.7
Marketown West	NSW	Neighbourhood	Coles, Officeworks	1978	9,618	97.9%	29	6.6	5.00%	71.7
Merimbula	NSW	Neighbourhood	WOW	2010	5,009	100.0%	10	9.1	5.00%	24.6
Moama Marketplace	NSW	Neighbourhood	WOW	2010	4,502	100.0%	7	11.0	5.00%	22.7
Morisset	NSW	Neighbourhood	WOW	2007	4,502 4,137	100.0%	8	5.1	5.00%	22.7 24.1
	NSW	Neighbourhood		2015	4,137 8,804	98.8%	23	5.3		41.2
Muswellbrook Fair		· ·	Coles		,		23 14		5.25%	
North Orange	NSW	Neighbourhood	WOW	2011	4,841	96.5%		10.9	4.25%	56.0
Northgate	NSW	Neighbourhood	Coles	2014	4,125	98.4%	13	2.0	5.50%	21.1
Shell Cove	NSW	Neighbourhood	WOW	2018	5,043	100.0%	15	13.4	4.00%	65.0
Ulladulla	NSW	Neighbourhood	WOW	2012	5,279	97.9%	9	11.4	4.50%	36.8
West Dubbo	NSW	Neighbourhood	WOW	2010	4,202	100.0%	10	8.4	5.25%	23.0
Bentons Square	VIC	Neighbourhood	WOW; Dan Murphy's	2009	9,988	100.0%	43	5.0	4.75%	118.0
Drouin	VIC	Neighbourhood	WOW	2008	3,777	100.0%	5	6.1	4.50%	23.7
Langwarrin	VIC	Neighbourhood	WOW	2004	6,171	99.0%	16	2.5	4.75%	31.0
Ocean Grove	VIC	Neighbourhood	WOW	2004	6,899	98.6%	20	2.9	5.25%	44.0
The Gateway	VIC	Neighbourhood	Coles	2012	10,833	100.0%	42	4.1	5.25%	69.5
Warrnambool East	VIC	Neighbourhood	WOW	2011	4,317	100.0%	7	5.5	4.75%	20.8
Warrnambool Target	VIC	Neighbourhood	Target	1990	7,012	97.2%	11	2.4	9.00%	12.8
Albury	VIC	Neighbourhood	WOW	2011	4,950	94.0%	14	11.2	5.00%	29.4
Wonthaggi	VIC	Neighbourhood	Coles; Kmart	2012	11,829	100.0%	22	4.8	5.00%	60.7
Annandale Central	QLD	Neighbourhood	Coles	2007	6,648	96.5%	20	4.5	6.00%	32.0
Ayr	QLD	Neighbourhood	Coles	2000	5,455	94.3%	8	3.4	5.75%	25.4
Brookwater Village	QLD	Neighbourhood	WOW	2013	6,754	100.0%	11	6.9	5.25%	42.0
Bushland Beach	QLD	Neighbourhood	Coles	2018	4,561	95.3%	9	9.0	5.50%	26.5

## **PORTFOLIO LIST (II)**

Property	State	Property Type	Anchor Tenant(s)	Completion Date	Total GLA (sqm)	Occupancy (% by GLA)	Number of Specialties	WALE (Years by GLA)	Valuation Cap Rate	Valuation Jun 2022 (\$m)
Carrara	QLD	Neighbourhood	WOW	2011	3,715	98.1%	6	5.6	4.75%	23.0
Chancellor Park Marketplace	QLD	Neighbourhood	WOW	2001	5,885	96.2%	18	10.7	4.75%	57.5
Collingwood Park	QLD	Neighbourhood	WOW	2009	4,546	100.0%	11	10.4	4.75%	15.9
Cooloola Cove	QLD	Neighbourhood	WOW	2009	4,298	97.9%	10	6.4	5.25%	18.5
Drayton Central	QLD	Neighbourhood	WOW	2014	6,785	100.0%	14	6.6	5.50%	32.9
Gladstone	QLD	Neighbourhood	WOW	2012	6,317	98.4%	14	7.0	5.75%	29.0
Greenbank	QLD	Neighbourhood	WOW	2008	5,691	100.0%	17	5.4	5.25%	36.8
Jimboomba Junction	QLD	Neighbourhood	Coles	2008	6,016	98.7%	22	2.5	5.75%	32.7
Lillybrook Shopping Village	QLD	Neighbourhood	Coles	2004	6,983	93.9%	21	4.9	5.75%	30.6
Mackay	QLD	Neighbourhood	WOW	2012	5,466	100.0%	9	7.9	5.50%	31.2
Marian Town Centre	QLD	Neighbourhood	WOW	2014	9,247	94.9%	21	8.1	5.75%	44.0
Marketplace Warner	QLD	Neighbourhood	WOW; Aldi	2001	11,678	91.9%	46	8.2	5.00%	90.6
Miami One	QLD	Neighbourhood	Coles	2007	4,644	96.2%	35	3.0	5.50%	34.2
Mission Beach	QLD	Neighbourhood	WOW	2008	3,905	94.2%	9	5.2	5.50%	15.1
Moggill Village	QLD	Neighbourhood	Coles	2021	6,392	97.7%	22	10.7	5.00%	53.4
Mt Isa Village	QLD	Neighbourhood	Coles; Kmart	1975	9,672	97.6%	21	7.6	6.75%	47.4
Mt Warren Park	QLD	Neighbourhood	Coles	2005	3,842	100.0%	11	6.3	5.50%	20.4
Mudgeeraba Market	QLD	Neighbourhood	WOW	2008	6,144	97.0%	40	5.2	5.00%	46.0
North Shore Village	QLD	Neighbourhood	Coles	2003	4,047	97.8%	14	4.9	5.00%	35.5
Oxenford	QLD	Neighbourhood	WOW	2001	5,811	100.0%	18	7.6	4.75%	48.5
Sugarworld Shopping Centre	QLD	Neighbourhood	Coles	2015	4,851	95.1%	10	9.3	5.75%	27.3
Soda Factory	QLD	Neighbourhood	Coles	2002	5,166	100.0%	22	7.2	5.50%	47.0
Whitsunday	QLD	Neighbourhood	Coles	1986	7,729	93.6%	36	3.1	6.25%	41.0
Woodford	QLD	Neighbourhood	WOW	2010	3,668	100.0%	5	4.9	5.00%	17.9
Worongary Town Centre	QLD	Neighbourhood	Coles	2004	7,091	98.0%	43	2.7	5.25%	55.8
Blakes Crossing	SA	Neighbourhood	WOW	2011	5,089	100.0%	14	4.9	5.00%	32.4
Busselton	WA	Neighbourhood	WOW	2012	5,432	98.2%	5	11.0	5.00%	31.9
Currambine Central	WA	Neighbourhood	WOW; Dan Murphy's; Farmer Jacks; Grand Cinemas	2016	17,023	98.4%	42	5.2	6.25%	106.2
Kalamunda Central	WA	Neighbourhood	Coles	2002	8,350	95.0%	38	3.5	5.25%	52.8
Stirlings Central	WA	Neighbourhood	WOW	2013	8,442	91.9%	35	7.0	6.00%	47.0
Treendale	WA	Neighbourhood	WOW	2012	7,318	98.6%	19	4.0	5.25%	38.7
Burnie	TAS	Neighbourhood	Coles; Kmart	2006	8,378	100.0%	10	5.3	6.00%	30.0
Claremont Plaza	TAS	Neighbourhood	WOW	2014	10,006	100.0%	29	7.5	5.50%	51.5
Glenorchy Central	TAS	Neighbourhood	WOW	2007	7,089	100.0%	14	3.4	5.75%	30.9
Greenpoint	TAS	Neighbourhood	WOW	2007	5,907	100.0%	10	7.3	5.75%	24.0
Kingston	TAS	Neighbourhood	Coles	2008	4,958	100.0%	12	5.4	5.50%	35.0
Meadow Mews	TAS	Neighbourhood	Coles	2003	7,668	97.7%	31	3.7	5.50%	78.5
New Town Plaza	TAS	Neighbourhood	Coles; Kmart	2002	11,461	100.0%	14	6.3	5.50%	55.3
Prospect Vale	TAS	Neighbourhood	WOW	1996	7,801	99.1%	20	8.9	5.75%	36.0
Riverside	TAS	Neighbourhood	WOW	1986	3,106	100.0%	7	7.5	5.00%	13.7
Shoreline	TAS	Neighbourhood	WOW	2001	6,273	100.0%	17	3.8	5.50%	46.5
Sorell	TAS	Neighbourhood	Coles	2010	7,837	98.9%	14	6.6	5.50%	37.2
Bakewell	NT	Neighbourhood	WOW	2016	6,407	94.2%	15	7.2	5.75%	50.8
Katoomba Marketplace	NSW	Freestanding	WOW; Big W	2014	9,719	100.0%	-	13.3	4.63%	65.0
TOTAL OWNED PORTFOLIO	)				770,387	98.1%	2,058	6.7	5.43%	4,460.9

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